

## REGISTRATION FORM

Deadline for registration is Wednesday,  
January 10, 2018. Sorry, no refunds for  
cancellations after January 10<sup>th</sup>.

Name(s) \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

School District \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Registering for (please check one):

Millennium \_\_\_\_\_

Webinar \_\_\_\_\_

## COST

There is a \$15.00 breakfast charge for  
participants at the Millennium only.

FAX completed registration to (716)645-3840  
or scan and email to [wnyesc@buffalo.edu](mailto:wnyesc@buffalo.edu)

This program is only open to all MEMBER  
districts.

Please call (716) 645-2932 for membership  
information.

## DIRECTIONS TO THE MILLENNIUM

From the Southtowns:

Take the I-90E

From the Northtowns:

Take the I-90W

Exit at 52E

The Millennium will be  
on your left.

### ***UNABLE TO TRAVEL TO THE MEETING?***

As a courtesy to our members located more  
than 25 miles from the meeting location, the  
program will be available as a *live webinar*  
which you may view from your office. Upon  
registration, you will receive a link by email to  
log in and view the webinar.

***THERE IS NO CHARGE FOR THIS SERVICE.***

## WESTERN NEW YORK EDUCATIONAL SERVICE COUNCIL

Presents

### ***“The Challenges of Funding the Cost of Employee Health Insurance: What Options Do Districts Have?”***

**Panel of Current Superintendents  
Patrick Cowburn, KBM Management**



**January 18, 2018  
8:30 a.m. – 10:00 a.m.**

**Millennium Hotel  
2040 Walden Avenue  
Buffalo, NY 14225**

## **ABOUT THE PROGRAM**

A panel of current superintendents will discuss current health care options (NY44, Self-Funding) and how they have contained the rising costs of employee health care. Each superintendent will provide a brief overview of the pros and cons of health care options offered in their district, and how they have worked to maximize cost savings. Prescription options, bargaining strategies, and future trends will be discussed.

## **THE PANELISTS**

Anthony Day, Superintendent  
Sweet Home CSD

Michael Cornell, Superintendent  
Hamburg CSD

Michael Vallely, Superintendent  
Lancaster CSD

Geoff Hicks, Superintendent  
Clarence CSD

Clark Godshall, District Superintendent  
Orleans-Niagara BOCES

Patrick Cowburn, Insurance Consultant  
KBM Management

## **SPONSORS**

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## **PROGRAM**

8:30 a.m.	Breakfast
9:00 a.m.	Presentation
9:45 – 10:00 a.m.	Q & A
10:00 a.m.	Program concludes

## **WHO SHOULD ATTEND**

This program would be highly beneficial to:

- School Superintendents
- District Administrators
- Building Level Administrators with a future interest in a Superintendency
- Board of Education Members  
(by Superintendent invitation)

***All staff members are welcome to attend***